

**EXHIBIT 2**

**Rough Deposition Transcript Excerpts of  
Damian Giangiacomo**

100713.txt

1 CAUTIONS IN USING A REALTIME PARTIALLY EDITED  
2 TRANSCRIPT.

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4 In a realtime partially edited transcript, you may  
5 see the reporter's raw shorthand notes. Consequently,  
6 you may see errors in capitalization and punctuation,  
7 misspellings, small words missing (such as "the," "it,"  
8 "a"), transposed words, double words, contextual hearing  
9 mistakes, hearing mistakes of sound-alike words,  
10 possible incorrect speaker identification, and at times  
11 steno outlines that have not been translated.

12 Be assured that in the final edited version of the  
13 transcript, all errors are corrected. An unedited or  
14 partially edited transcript represents a first draft and  
15 should be used accordingly.

16 Therefore, it is not recommended you rely on the  
17 unedited version as you would a final evidentiary  
18 certified transcript. Although an unedited or partially  
19 edited transcript will be very readable and mostly  
20 accurate, it should be used with great care.

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THE VIDEOGRAPHER: Good morning. This is  
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15 A. In what sense?

16 Q. You had -- well, if you look at the overview, mid  
17 first paragraph, it says "We own 42.1 million or  
18 10 percent of the bank debt at an average cost of 71.  
19 we are the second largest holder behind Bank One, who  
20 holds 71 million or 16 percent of the class and also  
21 serves as administrative agent."

22 Do you see that?

23 A. Yes.

24 Q. Okay. And my question is do you recall that at  
25 the time you drafted the memo, the purpose was to make a

17

1 determination of whether Apollo would make an additional  
2 investment beyond that they had already made in the  
3 venture credit?

4 A. I don't recall it being the purpose of the memo,  
5 no.

6 Q. Was the purpose of the credit simply to track  
7 your investment that had been made?

8 A. I can tell from the conclusion section what the  
9 purpose I don't recall looking at the front of the memo.

10 Q. Do you have an independent memory of what the  
11 purpose of the memo was?

12 A. No.

13 Q. Okay. Are you looking at the conclusion section?

14 A. Yes.

15 Q. Did you review that?

16 A. Okay.

17 Q. Okay. Does that refresh your memory of what the

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18 purpose was?

19 A. It looks like it was just an update memo to the  
20 group.

21 Q. And when you a update memo that that means it  
22 just updates the status of your investment?

23 A. The status of the investment and the status of --  
24 yeah, the status of the investment, the status of the  
25 company.

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1 Q. Do you recall at this time whether, if you know,  
2 Apollo was involved in other syndicated credit deals?

3 A. What do you mean?

4 Q. Well, do you understand that the Venture --  
5 venture credit was a syndicated credit that was held by  
6 publicly traded by a number of lenders?

7 A. Yes.

8 Q. And was Apollo involved at the -- at the time of  
9 this memo in other credits similar to the Venture  
10 credit?

11 A. Did Apollo management own bank debt in other  
12 companies?

13 Q. You got it.

14 A. Yes.

15 Q. Okay. And at the level were there many at the  
16 level of your investment in the venture credit?

17 A. I -- I don't know.

18 MS. SHAMONKI: Give me a second sometimes to  
19 object --

20 THE WITNESS: Okay.

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23 memorandum or does this refresh your memory that the  
24 exposure of South Africa and Australia were limited to  
25 50 million?

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1 A. Does it does this refresh, like, an independent  
2 memory from 2002, no.

3 Q. Yes, yes, but that's what this would --

4 A. That's what it says, yes.

5 MR. PECORARO: Can you just read back the  
6 question.

7 (The reporter read the record as requested.)

8 BY MR. HUBBARD:

9 Q. Now, this says the South Africa and Australia  
10 offer the final piece of support to the bank debt via  
11 28.9 and 50 million of additional collateral support do  
12 you see that?

13 A. Yes.

14 Q. Followed by the conclusion section?

15 A. Yes.

16 Q. Do you recall whether this was an analysis  
17 complete analysis of the collateral support for the  
18 forbearance agreement?

19 A. No.

20 Q. You don't remember that?

21 A. I don't recall it being a complete analysis of  
22 anything.

23 Q. So you just don't know one way or another?

24 A. No.

25 Q. Okay. In this type of memorandum and update

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1 memorandum would it be normal for you to do a full  
2 collateral -- analysis of the collateralization of the  
3 loan?

4 A. No.

5 Q. It would not?

6 A. No.

7 Q. You would leave certain sections of sources of  
8 repayment off of this -- this type of memo?

9 A. I don't think collateralization was necessarily a  
10 standard approach to any of our memos.

11 Q. Okay. So let me make sure I understand your  
12 answer. Review of the sources of repayment of -- of the  
13 loan in which you had investment wouldn't be a part of  
14 these memos?

15 A. Not necessarily, no.

16 Q. Would review of the sources of repayment for the  
17 loan in which you had been invested have been something  
18 that Apollo would view as important?

19 MS. SHAMONKI: Can you repeat the question.

20 (The reporter read the record as requested.)

21 MS. SHAMONKI: Objection. Calls for  
22 speculation.

23 BY MR. HUBBARD:

24 Q. In your experience?

25 A. Is collateral important to a bank loan?

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12 Q. Do you recall any discussions other than with  
13 counsel the nature of the winget trust guarantee being  
14 nonrecourse?  
15 A. No.  
16 Q. Do you recall any discussions with anyone other  
17 than counsel about the winget trust guarantee being  
18 unlimited?  
19 A. No.  
20 Q. Now, this paragraph talks about the fact that  
21 Mr. winget had a 33 million dollar guarantee that was  
22 becoming nonrecourse under the forbearance agreement; is  
23 that correct?  
24 A. That's what it says.  
25 Q. Okay. And it says "This change effectively gives

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1 the bank group -- keeps the bank group from going after  
2 any of his nonautomotive assets comma which include some  
3 golf courses and other property period.  
4 Do you see that?  
5 A. I see that, yes.  
6 Q. Do you recall where you got that information?  
7 A. No.  
8 Q. Do you recall where anyone at Apollo got that  
9 information?  
10 A. No.  
11 Q. Do you recall reviewing a personal financial  
12 statement of Mr. winget?  
13 A. No.  
14 Q. The last sentence says while we would have

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15 preferred to keep the guarantee as originally drafted  
16 comma the banks were forced to give this point in  
17 exchange for the contribution of new collateral which on  
18 the whole we view as a worthwhile trade.

19 You see that?

20 A. Yes.

21 Q. And do you recall being involved in drafting this  
22 section? I'll just ask you that.

23 A. No.

24 Q. Do you recall any discussions with regard to  
25 attempting to keep Mr. Winget's personal guarantee from

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1 being nonrecourse?

2 A. No.

3 Q. Do you recall any of these concessions that are  
4 listed in one two or three of these bullet points?

5 A. No.

6 Q. No independent memory of these?

7 A. No.

8 Q. Do you have any memory of where you got the  
9 information that's listed in subbullet 3 on page 4 of  
10 this document?

11 A. No.

12 Q. Now, do you do you recall reviewing any financial  
13 statements from any of the unlimited guarantee companies  
14 under the forbearance agreement?

15 A. No.

16 Q. Would it be Appolo's normal course to review  
17 financial statements of unlimited guarantors?



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18 A. I don't know.  
19 Q. You don't know?  
20 A. (Inaudible response.)  
21 Q. If -- if one holds bank debt for which an entity  
22 has provided an unlimited guarantee, based on your  
23 experience, would Apollo review the financial statements  
24 of those unlimited guarantors?  
25 A. I don't know.

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1 Q. You don't know?  
2 A. (Inaudible response.)  
3 Q. If the unlimited guarantors could potentially  
4 payoff entirely the -- the amount that Apollo had  
5 investment had invested in the bank debt would they  
6 review it then?  
7 MS. SHAMONKI: Repeat the question please.  
8 (The reporter read the record as requested.).  
9 Q. Would they review the financial statements of  
10 those unlimited guarantors if those unlimited guarantors  
11 had the ability to repay Apollo in whole?  
12 A. I don't know.  
13 Q. Wouldn't be a normal course thing to do?  
14 MS. SHAMONKI: Objection. Calls for  
15 speculation. You can answer, if you know.  
16 THE WITNESS: I don't know if it would be  
17 normal course.  
18 Q. You don't?  
19 A. (Inaudible response.)  
20 Q. Does Apollo have internal policies with regard to

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24 Q. In preparation for this deposition, have you  
25 reviewed any documents that would reflect that the

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1 winget trust was an unlimited guarantee under the --  
2 under -- the unlimited guarantor under the forbearance  
3 agreement and eighth amended credit agreement?

4 A. No.

5 Q. Looking back at page 7, under South Africa and  
6 Australia 78.9 million collateral support.

7 You see that?

8 A. Um-hmm.

9 Q. It says "South Africa and Australia offer the  
10 final piece the support to the bank debt via  
11 28.9 million intercompany loan and 50 million of  
12 additional collateral support."

13 You see that?

14 A. Yes.

15 Q. Now, would you agree with me that the statement  
16 the final piece of support to the bank debt would  
17 indicate that this analysis incorporates all of the  
18 support for the bank debt?

19 A. Can you say that again.

20 Q. Sure. This memorandum says South Africa and  
21 Australia offer the final piece of support fought bank  
22 debt and my question is would you agree that that  
23 statement indicates that this analysis holds all of the  
24 pieces of support to the bank debt?

25 A. I don't know.

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1 Q. Well, would you agree with me that that would --  
2 that's what it indicates?

3 A. I don't -- I wouldn't agree with that  
4 necessarily, no.

5 Q. What else would "final piece of support" mean?

6 A. Might just be the final piece of this list.

7 Q. The final piece of this list?

8 A. This list in this memo I think this lays out some  
9 collateral support and might just be the final piece  
10 within this list so I don't know if it's the final piece  
11 of every piece of collateral possible.

12 Q. Do you think you if there were additional  
13 significant material sources of repayment in support for  
14 this bank debt they would have been listed in this  
15 memorandum?

16 MS. SHAMONKI: Objection. Calls for  
17 speculation.

18 Q. Based on your experience?

19 A. I don't know.

20 Q. You don't know?

21 A. (Inaudible response.)

22 Q. Now based on your experience in drafting these  
23 memorandums, don't you think it's fair to assume that,  
24 if there were a piece of support for the bank debt that  
25 could offer a material repayment of the obligation, that

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1 it would be listed in a memorandum of this sort?

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2 MS. SHAMONKI: Objection. Calls for  
3 speculation.

4 BY MR. HUBBARD:

5 Q. Do you understand my question?

6 A. No.

7 Q. Okay. What I'm saying is, if there was a  
8 significant piece of support to the bank debt, don't you  
9 think wouldn't it be unusual to leave it off an analysis  
10 such as this?

11 A. I don't know, I mean, you used the word  
12 significant material and those were all relatives to  
13 situations that I don't recall on this one or other.

14 Q. Sure. But you've said that, if it were material  
15 you would want to know about it right in your prior  
16 testimony?

17 A. Material.

18 Q. When we talked about collateralization or sources  
19 of repayment you said if it were material you would want  
20 to know about it?

21 MS. SHAMONKI: Objection mischaracterizes  
22 his testimony.

23 You can answer.

24 BY MR. HUBBARD:

25 Q. Is that a fair statement?

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1 A. If it -- I would want to know --

2 Q. Yes.

3 A. -- something material as it relates to my bank  
4 debt that I own, yes.

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5 Q. Okay. So you have an understanding of what  
6 "material" means; right?

7 A. Yes.

8 Q. Okay. And my question is wouldn't it be unusual  
9 to leave a material source of repayment out of a memo  
10 such as this?

11 A. Would it be unusual.

12 Q. Yes?

13 A. Yes.

14 Q. And there's no mention in this memorandum of an  
15 unlimited guarantee given by the Winget trust as a piece  
16 of support for this bank debt is there?

17 A. I don't know if there is.

18 Q. Do you want to review it?

19 A. The entire memo?

20 Q. The you can review the sections that relate to  
21 the collateral analysis or you can review the whole  
22 thing. Have you seen anything in there that mentions an  
23 unlimited guarantee of the Winget trust?

24 A. I don't know no I have not seen one, but I  
25 haven't read it word-for-word. I don't I would

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1 necessarily recognize it if I saw it. I don't know if  
2 the word "winget trust" is in this memo.

3 Q. Now, you've said you don't recall whether Apollo  
4 as on the steering committee in October November 2002 of  
5 the venture credit?

6 A. No, I don't recall for that date, no.

7 Q. You recall that at some point they were on the  
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11 BY MR. HUBBARD:

12 Q. You've testified that they were -- that Apollo  
13 was on the steering committee at -- at certain points --

14 A. Apollo was, yes.

15 Q. Apollo was. And -- and you've now testified that  
16 the role of the steering committee was to negotiate on  
17 behalf of the lending group; is that right?

18 A. It was to negotiate on behalf of the lending  
19 group, yes.

20 Q. And my question is who would the steering group  
21 negotiate with would it negotiate directly with the  
22 debtor?

23 A. No, steering group would meet as a group discuss  
24 things and somebody from the agent would go negotiate.

25 Q. So the agent would be part of those discussions

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1 of the steering committee?

2 A. I think also they were, yeah.

3 Q. Do you recall whether Ernst and Young was a part  
4 of those discussions?

5 A. I think they were, I mean, they were on  
6 conference calls I don't know if they were part of  
7 steering committee discussions, you know, separate from  
8 that, though.

9 Q. What was the role as you saw it of Chase as the  
10 agent in the venture credit?

11 A. What do you mean.

12 Q. What was their role what was their responsibility  
13 as the agent for the lending group?

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14 A. Well, as it relates to our interaction with Chase  
15 their role was to organize the steering committee and  
16 interact with the debtor on our behalf.

17 Q. And negotiate with the debtor on your behalf?

18 A. Yes.

19 Q. And then after those negotiations the agent  
20 would come back and report to you on status?

21 A. The agent yeah they would report back to us based  
22 on the negotiations or the discussions with counsel or  
23 the debtor.

24 Q. Um-hmm. And did you review did you have access  
25 to documents on interlink system do you recall that?

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1 A. Yes.

2 Q. In Venture credit?

3 A. I remember there being an interlink system, yes.

4 Q. And the documents that were posted on that  
5 interlink system do you recall whether they were posted  
6 thereby the agent?

7 A. I don't recall who posted them there.

8 Q. You don't know who -- who was putting those up?

9 A. No.

10 Q. So what you're saying is -- I just want to make  
11 sure I'm clear the steering committee did not negotiate  
12 directly with the debtor?

13 A. No, not that I recall.

14 Q. The agent would do that?

15 A. That's what I would that's what I recall, yes.

16 Q. And?

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- 9 A. No.
- 10 Q. Do you recall marathon fund being on the steering
- 11 committee?
- 12 A. Now that I see this e-mail I do, but independent
- 13 of that, no.
- 14 Q. LNyhan? Do you see that?
- 15 A. Yes.
- 16 Q. Okay. Do you recall that name?
- 17 A. Vaguely. I mean, I don't know what L. is, but I
- 18 remember a Nyhan.
- 19 Q. MClemente?
- 20 A. I remember that name.
- 21 Q. And Mr. Clemente, who did he work for?
- 22 A. Sidley.
- 23 Q. And what was his role?
- 24 A. He was a lawyer.
- 25 Q. For for the bank group for the agent?

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- 1 A. Yeah, I forget if sidley represented the bank
- 2 group or the agent or both but.
- 3 Q. And then JSteen? Do you remember that name?
- 4 A. No.
- 5 Q. And Roy Gallagher you said you recognize that
- 6 name?
- 7 A. Right.
- 8 Q. WBurgess?
- 9 A. I don't recognize that name.
- 10 Q. Linda Thompson?
- 11 A. I don't recognize that name.



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- 12 Q. Nathan Richey?
- 13 A. I don't recognize that name.
- 14 Q. RRonzetti?
- 15 A. I don't recognize that name.
- 16 Q. Martinez and yourself and PDaugherty you see that
- 17 do you recognize that name?
- 18 A. No.
- 19 Q. Do you know what H. C. M. L. P. Stands for?
- 20 A. No.
- 21 Q. Do you recognize any of the other names?
- 22 A. No.
- 23 Q. Mr. Babcock says there appears to be a lot of
- 24 conclusion regarding this e-mail there has been
- 25 absolutely no change in the position communicated to UBS

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- 1 at our meeting last week. That position is that there
- 2 will be no further negotiation comma that we will not
- 3 retrade our deal comma and that Winget must decide to
- 4 take it or leave it.
- 5 Do you see that?
- 6 A. I see that, yes.
- 7 Q. Does that refresh your memory discussions related
- 8 to a contribution agreement?
- 9 A. No.
- 10 Q. Do you have a memory that the bank's position in
- 11 late August 2003 was that winget could either take the
- 12 deal or leave it with regard to a contribution
- 13 agreement?
- 14 A. I don't recall it that way one way or the other.

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17 A. No.

18 Q. Would you say that you were the primary person at  
19 Apollo working on the venture credit or?

20 A. Primary.

21 Q. You and Mr. Martinez together be the primary  
22 people?

23 A. Yes.

24 Q. Did one or the other of you have more  
25 responsibility with regard to the venture credit?

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1 A. No, we both participated alongside each other on  
2 everything.

3 Q. Do you have a memory in -- of a group of  
4 companies called the deluxe companies with regard to the  
5 venture credit?

6 A. I recognize the name.

7 Q. Do you remember what it related to?

8 A. Not specifically, no.

9 Q. Do you remember the -- the agent taking over the  
10 deluxe companies in May of 2004?

11 A. No, I don't recall that.

12 Q. Do you remember the agent replacing the directors  
13 of the deluxe companies with their own appointed  
14 directors?

15 A. I don't recall that.

16 Q. You don't have any memory of discussions of that  
17 taking place?

18 A. No.

19 Q. Now, would you agree with me based on your  
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20 experience that it's important to understand all of the  
21 sources of potential sources of repayment for a bank  
22 debt that Apollo would hold a piece of?

23 A. I don't agree with that statement.

24 Q. You don't think it's necessary to understand all  
25 the sources of potential repayment for a debt?

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1 A. All, no.

2 Q. All material sources of repayment?

3 A. Yes.

4 Q. And how would you define material?

5 A. Depends on the situation.

6 Q. If a source of repayment could potentially pay  
7 back the -- the obligation or the investment of Apollo  
8 in full would that be material?

9 A. Again, it depends on the situation if there's 100  
10 sources that could repay it, then one individually would  
11 not be material, no.

12 Q. If there wasn't?

13 A. If it was a singular source --

14 Q. Um-hmm.

15 A. -- for repayment, then that would be material.

16 Q. If there was one singular source that was the  
17 only source that could provide full repayment, that  
18 would be material?

19 A. Yes.

20 Q. And wouldn't you agree with me that you would  
21 want to find out if such a source of repayment existed?

22 A. If it was a singular source of repayment, yes.